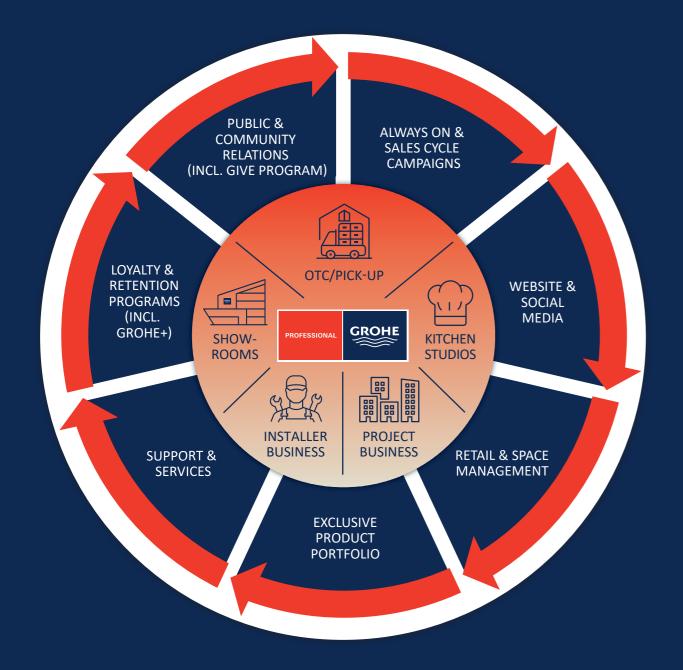




TO MEET THE NEEDS OF INSTALLERS, WHOLESALERS, SHOWROOMS AND A&D GROHE HAS CONCEIVED TAILOR-MADE PRODUCTS AND SERVICES



GROHE Professional has been conceived as an answer to nowadays needs of the experts of the sanitaryware world: wholesalers, showrooms, installers and project developers.

They are at the heart of GROHE efforts and require the latest state-of-the-art professional solutions when designing and delivering a new bathroom or kitchen to their end-consumers.

A DIFFERENTIATED PORTFOLIO WITH DEDICATED PRODUCT LINES CUSTOM-MADE PACKAGING AND SKUS FOR 3-TIER DISTRIBUTION

- For Products with Professional logo no sales by GROHE to DIY & eCommerce
- Visible USPs on packaging conceived to ease the installers' work
- Dedicated Product lines as Bestsellers to speed up the installation and meet the design needs of A&D and end-users:

Rapido Smartbox, Eurosmart, Grohtherm, Tempesta, Rapid SL, BauEdge ceramic, Eurosmart kitchen, Essence, Euphoria and all products marked with Professional logo









HIDDEN CHAMPIONS: GROHE PROFESSIONAL DEDICATED SKUS TO STAND AHEAD OF COMPETITION

- Dedicated SKUs with Universal concealed solutions easy to be stocked by the wholesaler for multiple budgets and design options
- Matching colors of faucets and flush plates
- Matching ceramics for toilets and basins to avoid splashing effects
- Vertical or horizontal flush plate installation depending on design needs
- Shower element compatible with Nordics Leakage box for wooden houses
- 3 outlets for multi-function showering just with one concealed box
- Bottom inlets for shower elements speeding up the installation time and avoiding extra piping
- No master plumber required for later installation of flush plates, saving precious time of the installers







MEET HIS FAVOURITE SERVICE PROGRAM: GROHE +

GROHE #





warranty
extension for
professional
products
to your
customers



connection

Get in touch
with a GROHE
technician
with one click

Preferred



Scan products to quickly access technical information



Scan to join, book trainings and much more

PART OF LIXIL

GROHE PROFESSIONAL CONTRIBUTES TO TACKLE THE LABOR FORCE SHORTAGE AND OPTIMIZES THE BUSINESS OF INSTALLERS

- Aims to offer the best installers a better service experience and to enable them to optimize their business
- GROHE + training courses give opportunities to installers to increase technical competences, become GROHE experts and receive a certification
- Access to specific trainings to maximize the operations of installers and their interaction with their customer
- Certified installers also receive extra benefits e.g. allowance to give extended warranty to consumers and leads accessible via GROHE + for future paid installation work
- More visibility of installer's expertise and certified status thanks to GROHE website with over 1 M clicks per month



GROHE PROFESSIONAL CONTRIBUTES TO TACKLE THE LABOR FORCE SHORTAGE & DEVELOPS THE NEXT GENERATIONS

- With our GIVE Program we are supporting to close the gap of skilled installers
- Introduce GROHE to young and developing plumbing studentsand to collaborate with installers schools across the EMENA region
- To help improve facilities, GROHE sets up a fully functioning training environment with modern equipment, training material and a written examination that will set new industry standards
- Planned to have 100 collaborations by 2025 more visibility of installer's expertise and certified status thanks to GROHE website with over 1 M clicks per month
- After the training we support the plumbing students with potential work experience or placements with GROHE partners



Within the GIVE Program GROHE also supports WorldSkills as Global Partner to demonstrate what impact skilled professionals can have today and for the more sustainable future.

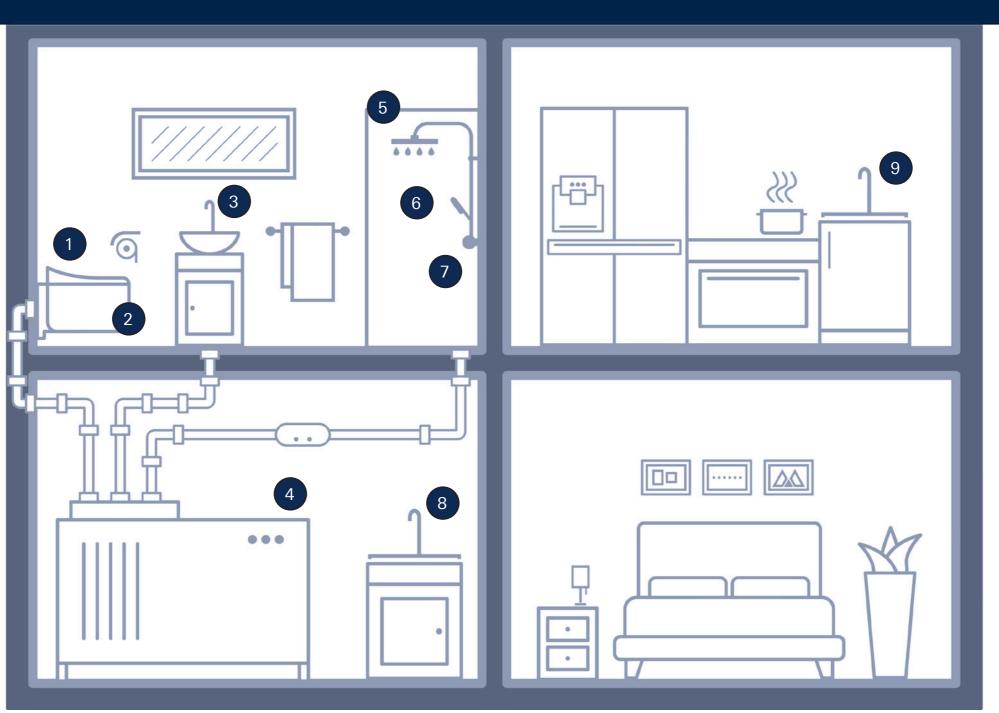
EVERY DROP COUNTS

GROHE'S RESOURCE-EFFICIENT TECHNOLOGIES

To find our water- and energy-saving product solutions, consumers can use the according filter on our website. In our price lists, products with sustainable impact are marked in green.

For more information about sustainability at GROHE, please visit green.grohe.com

- GROHE
 SENSIA ARENA
- 2 GROHE CERAMICS
- GROHE
 SILKMOVE ES
- 4 GROHE
 SENSE AND
 GROHE SENSE GUARD
- GROHE ECOJOY



- GROHE
 CRADLE TO CRADLE
 CERTIFIED® GOLD
 TEMPESTA SHOWER
 RAIL SET
- 7 GROHE
 THERMOSTAT WITH
 ECOBUTTON
- 8 GROHE TOUCHLESS FAUCETS
- 9 GROHE BLUE

SPACE MANAGEMENT FOR OTC/PICK UP MODULAR PERMANENT DISPLAY CONCEPT





MARKETING TOOLS FOR INSTALLERS

TO ATTRACT END CONSUMERS THANKS TO PROFESSIONAL COMMUNICATION





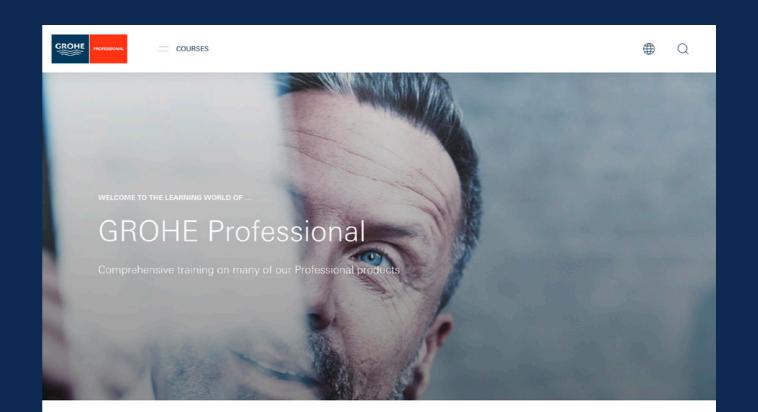
SPACE MANAGEMENT FOR SHOWROOMS

PERMANENT DISPLAY CONCEPT





GROHE TRAINING COMPANIONFOR SHOWROOMS, INSTALLERS & PROJECT CUSTOMERS



GROHE Professional was developed to meet the needs of today's sanitary professionals: Wholesalers, showroom operators, installers and project developers who are at the heart of GROHE's efforts and require the latest, most advanced and expert solutions when designing and delivering a new bathroom or kitchen for their customers.

Here you will find a constantly growing overview of available trainings for our products.

GETTING TO KNOW ...

The GROHTHERM thermostats

Comfortable, safe and saving: A must-have for every modern bathroom.

GROHE thermostats are the best products for all bathrooms and showers and are at the heart of shower systems. They provide the desired shower temperature in a fraction of a second and keep it constant – ensuring luxurious showering at a perfectly controlled temperature.



training.grohe.com

FOR THE PROS, FROM THE PROS

GROHE PROFESSIONAL TESTIMONIALS IN EMENA





































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